

Subject: Electric Aggregation - Talking Points for New Electric Rate (AEP Ohio Customers)

- The Township invited all eligible suppliers to submit pricing, received offers from 9 different suppliers, and the rate of \$0.0497/kWh was the lowest offer received from any of those suppliers.
- The rate of \$0.0497/kWh is lower than the standard supply rates the local utility has offered over the past 7 years (their price-to-compare has ranged from \$0.055/kWh to \$0.091/kWh).
- The rate of \$0.0497/kWh is lower than what residents previously received through the program's percent-discount offer (the previous program rate ranged from \$0.051/kWh to \$0.084/kWh).
- The rate of \$0.0497/kWh is lower than the comparable rates that suppliers are offering to individual residents:
 - When you accepted your rate the best comparable alternative (3-year fixed rate with no early termination fee) was \$0.0546/kWh,
 - As of today the 3-year fixed rates (with no early termination fees) available to individual residents range from \$0.0524/kWh to \$0.0759/kWh.
- In summary, Perry Township's program rate was the lowest rate achieved through a very competitive proposal process. It is lower than what the local utility is offering, lower than what residents received in the previous program term, and lower than what suppliers are offering to individual residents.

For additional information on the Governmental Aggregation Electricity Program you may contact MidAmerican Energy Service at:1-800-342-3346.



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